

Alvaro Sanz Cristobal

Novi, MI | (248) 756-9843 | alvaro8sanz@gmail.com | www.linkedin.com/in/alvaro-sanz-cristobal

EDUCATION

Eastern Michigan University | Ypsilanti, MI

Master of Science in Information Systems Business Analytics | December 2024 | GPA 3.40

Eastern Michigan University | Ypsilanti, MI

Bachelor of Business Administration in International Business | December 2021 | GPA 3.84 | Magna Cum Laude

Schoolcraft College | Livonia, MI

Associate in Business Administration | June 2019 | GPA 3.85

WORK EXPERIENCE

Graduate Assistant, *College of Business Eastern Michigan University* | Ypsilanti, MI Jan 2023-Dec 2024

- Conduct research in data compilation, literature reviews and assist professors in teaching.

Business Development Analyst Internship, *S&P Global* | Southfield, MI Jun-Aug 2023

- Analyze and mine data, automate renewal processes, market research of potential partners, create leads and attend industry events and customer meetings.

Account Manager, *Autaza* | Ann Arbor, MI Jan-Dec 2022

- Grow the customer base, build a qualified sales pipeline, provide technical information to customers and represent the company at industry trade shows.

Sales Representative Internship, *Ederlan Automotive* | Novi, MI Jul-Dec 2021

- Finding new business opportunities, sales forecast, planning and sales analysis.

Management Internship, *Menards* | Wixom, MI May-Jul 2021

- Job duties of a manager including sales, pricing, inventory and staff development.

Athletic Facility Assistant, *Eastern Michigan University* | Ypsilanti, MI Jan 2020-May 2021

- Assisting the athletic director, supervised the facility operation and maintenance team.

SKILLS

- Spanish: Native
- English: Proficient
- French: Fluent
- Project Management
- MS Office
- SAP
- Tableau
- SQL

HONORS AND DISTINCTIONS

- Recipient, *Schoolcraft College Trustee Scholarship* 2017-2019
- Deans' List, *Schoolcraft College* 2017-2019
- Selected to NJCAA Soccer team roster, *Schoolcraft College* 2017-2019
- Dean's List, *Eastern Michigan University* 2019-2021
- Member, *International Business Student Association*, Eastern Michigan University 2020
- Recipient, *Eastern Michigan University Alfred F. Lobbstael Business Administration Scholarship* 2020
- Recipient, *Eastern Michigan University Barton Endowed Scholarship* 2023
- Recipient, *Eastern Michigan University James & Helene Reader Endowed Scholarship* 2024