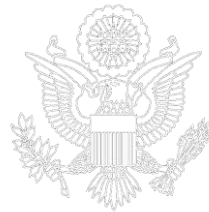
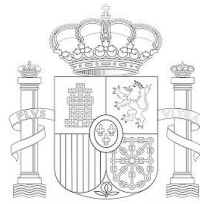


# SUMMARY OF OUR SERVICES

## THE SPAIN-UNITED STATES CHAMBER OF COMMERCE

MIAMI



## ABOUT US

The Spain-U.S. Chamber of Commerce is an organization officially recognized by the Spanish Government. We are a private, non for profit organization dedicated to enhance the bonds between Spain and the US, with special focus in Florida, as well as promoting business and trade between both countries.

## WHAT WE DO

The Chamber brings together Spanish and foreign companies in order to cover an extensive range of goods and services that serve as a platform for exchange and development of different areas such as:

- Commerce
- Industrial
- Legal contacts

And many others we have to offer.

## CORE OBJECTIVES

- Promote business and trade between Spain and the United States.
- Help Spanish companies that want to establish or are already established in the United States (40% of them are in Florida) to meet their business needs and facilitate their entry into the US market. Also, US companies are offered advice to help them establish in Spain.
- Promote Spanish companies in the US and specifically in Florida.
- Provide useful and updated information related to trade and investments in different business sectors in which can be relevant to our partners.
- Serve as a business platform to generate worldwide business network.
- Inform and advise our members about events, fairs, conferences, trade missions and business opportunities to help them achieve their business goals.

## WHAT WE OFFER

Services we Offer to members of the Spain-US Chamber of Commerce in Miami:

- General Information
- Information on markets and business development
- Business cooperation
- Assistance to international visitors
- Trade missions
- Business consulting services
- Publications, seminars/workshops, luncheons and other professional encounters
- Engagement with other European business groups
- Enhancement of partnership and endorsement from US organization

## MEMBERSHIPS

The Spain-US Chamber of Commerce in Miami offers five different types of membership that are described below:

- Trustee
- Platinum
- Corporate
- General
- E-Member

## TRUSTEE MEMBER

### What is the profile of the Trustee member?

Companies or institutions that seek to enhance their image among the business industry, both in Spain and locally.

### Annual cost: \$15,000

Number of representatives: 10

### Office:

- Discount of 15% on commercial office rental with internet connection and the right to use the Chamber's mailing address. \*\*
- Free use of meeting room \*\*
- Free virtual office \*

### FDA service:

- 5 FDA registrations with the Chamber as US agent
- FCE/SID registration
- Label review

### Employment:

- Access to career development platform (HR service)
- J-1 VISA service\*

### Events & networking

- Invitations to exclusive seminars hosted by the Chamber of Commerce, created to provide vocational orientation and other events.
- The Chamber offers invitations and/or discounts tickets to events.
- Invitation to VIP events. (Priority will be given)
- Preferential participation in trade missions.
- Preferred participation and discounts in trade fairs.
- Encourage cross-border connection with USA & Spanish entrepreneur, members and non-members of the Chamber.
- Representation at trade fairs and business appointments.

### Consulting services:

- Counseling for the development of business: Business plan.
- Industry reports and market research

### Agendas:

- Trade agenda: meetings with clients or potential partners (20 appointments).

### Promotion:

- Publication of news in the newsletter, webpage and social media. (Unlimited)
- Promotional events designed to target other members. (seminars, fairs, conferences, networking events, etc.)\*
- Custom e-mails to announce business services. (Up to 5 per year)
- Brand exposure through events and social media.
- Promotion of member-to-member offers to advertise business services. (with logo visibility)
- Appearance in our online list of members: logo, name of the company, link to company website and activity sector.
- Advertisement and information display at the front desk and meeting room of the Chamber.
- Brand display (on the screen) in all the events.
- Visibility (banners) in all events.
- Visibility in all of our communications.
- Trustee member logo on the website, publications and emails from the Chamber.

### Benefits:

- Access to the member-to-member benefits among companies.
- Access to the advisory board and committees of the Chamber.\*
- Presence in events with government officials.
- Access for companies' executives to the Pre-Gala VIP Cocktail. (5 invitations)
- Reserved seating at the Presidential table in the events of the Chamber.
- Exclusive access to meet relevant people in the Spanish and US business world.
- Award ceremony with the President of the Chamber.
- Table reserved in luncheons organized by the Chamber.
- Table reserved at the dinner of the Annual Gala of the Chamber.

\*Consult with Chamber/ \*\*Subject to availability

## PLATINUM MEMBER

### What is the profile of the Platinum member?

Companies that require high level of recognition and personalized services in order to enhance business, image and brand awareness.

### Annual cost: \$5.000

Number of representatives: 5

### Office:

- 10% discount on rental offices for professional use, with internet connection and postal address of the Chamber.
- Free use of meeting room\*\*
- Free virtual office\*

### FDA service:

- 3 FDA registrations with the Chamber as US Agent
- FCE/SID registration
- Label revision

### Employment:

- Access to career development platform (HR Service)
- J-1 VISA Service\*

### Events & networking:

- Invitations to professional orientation workshop and other events hosted by the Chamber of Commerce.
- The Chamber offers invitations and/or discount tickets to events.
- Invitation to VIP events. (Priority will be given)
- Preferential participation in trade missions.
- Discounts and preferred participation in trade fairs.
- Encourage cross-border connection with USA & Spanish entrepreneur, members and non-members of the Chamber.
- Representation at trade fairs, business appointments and trade events.

### Consulting services:

- Counseling for the development of business: Business plan
- Industry reports and market research

### Agendas:

- Trade agenda: meetings with clients or potential clients. (Up to 15 appointments)

### Promotions:

- Publication of news in the newsletter, webpage and social media. (Up to 5 news)
- Promotional events designed to target other members. (seminars, fairs, conferences, networking events, etc.)\*
- Custom e-mails to announce business services. (Up to 3)
- Brand exposure in all our events.
- Promotion of member-to-member offers to advertise business services. (with logo visibility).
- Appearance in our online list of members: name of the company, logo, link to company website and industry sector.
- Advertisement and information display at the front desk and meeting room of the Chamber.
- Brand display (on screen) in all chamber events.

### Benefits:

- Access to the member-to-member benefits among companies.
- Priority to be referred to potential clients.
- Access to the advisory board and committees of the Chamber\*
- Presence in events with government officials.
- Access for companies' executives to the Pre-Gala VIP Cocktail (2 invitations).

\*Consult with Chamber/ \*\*Subject to availability

## CORPORATE MEMBER

### What is the profile of the Corporate members?

Small and medium business that requires specific services. This is for those companies that seek to maintain a high profile in the Spain-US business community.

**Annual cost: \$1,500**

Number of representatives: 3

#### Office:

- 5% discount on rental offices for professional use, with Internet connection and postal address of the Chamber. \*\*
- Use of meeting room (6 hours per month)\*\*
- Virtual office\*

#### FDA service:

- 2 FDA registrations with the Chamber as US Agent.
- FCE/SID registration (Up to 10 products a year)
- Label review

#### Employment:

- Access to career development platform (HR Service)
- J-1 VISA service.\*

#### Events & networking:

- Invitations to professional orientation workshop and other events hosted by the Chamber of Commerce.
- The Chamber offers invitations and/or discount tickets to events.
- Invitation to VIP events. (Subject to availability)
- Participation in trade missions.
- Discounts and preferred participation in trade fairs.
- Encourage cross-border connection with USA & Spanish entrepreneur, members and non-members of the Chamber.
- Representation at trade fairs, business appointments and trade events. (50% discount)

#### Consulting services:

- Basic consulting and information services for business development.
- Industry Reports and Market Research.

#### Agendas:

- Trade agenda: meetings with clients or potential clients. (7 appointments)

#### Promotions:

- Publication in the newsletter, webpage and RRSS. (Up to 3 news)
- Promotional events designed to target other members. (seminars, fairs, conferences, networking events, etc.)\*
- Appearance in our online list of members: name of the company, logo, and link to company website with the industry sector.
- Sector and link to the company on the website of the chamber.

#### Benefits:

- Access to the member-to-member benefits among companies.
- Priority to be referred to potential clients.

\*Consult with Chamber/ \*\*Subject to availability

## GENERAL MEMBER

### What is the profile of the General member?

Independent professionals or small businesses that seek to consolidate in the American market in a sustainable manner. This category is ideal for those companies that want to actively participate in the Spain-US business community.

### Annual cost: \$500

Number of representatives: 2

### Office:

- Rental offices for professional use, with Internet connection and postal address of the Chamber. \*\*
- Use of meeting room (3 hours per month)\*\*
- Virtual office\*

### FDA service:

- FDA registration with the Chamber as US Agent
- FCE/SID registration (Up to 5 products a year)
- Label review

### Employment:

- Access to career development platform (HR Service)
- J-1 VISA service\*

### Events & networking:

- Invitations to professional orientation workshop and other events hosted by the Chamber of Commerce.
- The Chamber offers invitations and/or discount tickets to events.
- Participation in trade missions.
- Participation and discounts in trade fairs.
- Encourage cross-border connection with USA & Spanish entrepreneur, members and non-members of the Chamber.
- Representation at trade fairs, business appointments and trade events. (25% discount)

### Consulting services:

- Industry reports and market research
- Basic consulting and information services for business development

### Agendas:

- Trade agenda: meetings with clients or potential clients (20% discount)

### Promotions:

- Publication in the newsletter and webpage. (10% discount)
- Promotional events designed to target other members. (seminars, fairs, conferences, networking events, etc.)\*
- Appearance in our online list of members: name of the company and activity sector.

### Benefits:

- Priority to be referred to potential clients.

\*Consult with Chamber/ \*\*Subject to availability

## E-MEMBER OR FDA MEMBER

### What is the profile of the e-member or FDA member?

This category is aimed toward SME or Individuals, resident or non-resident; which decide to participate regularly in the events, seminars and services that the Chamber provides. For FDA services it is focused on food and beverage companies and Pharmaceutical sector companies which requires the use of FDA for export to the US.

### Annual cost: \$250

Number of representatives: 1

### Office:

- Rental offices for professional use, with Internet connection and postal address of the Chamber. \*\*
- Use of meeting room\*
- Virtual office\*

### FDA service:

- 1 FDA registration with the Chamber as US Agent.

### Employment:

- Access to career development platform(HR Service)
- J-1 VISA Service\*

### Events & networking:

- Invitations to professional orientation workshop and other events hosted by the Chamber of Commerce.
- The Chamber offers invitations and/or discount tickets to events.
- Participation in trade missions.
- Participation and discounts in trade fairs.
- Encourage cross-border connection with USA & Spanish entrepreneur, members and non-members of the Chamber.
- Representation at trade fairs, business appointments and trade events. (15% discount)

### Consulting services:

- Industry reports and market research (50% discount)
- Basic consulting services for business development: business development.

### Agendas:

- Trade agenda: meetings with clients or potential clients(15% discount)

### Promotion:

- Publication in the newsletter and webpage. (according to campaign)

\*Consult with Chamber/ \*\*Subject to availability

## SOLICITUD DE SOCIO – MEMBERSHIP APPLICATION

### 1 – Datos de la Empresa/Company Information

Nombre Empresa/Company Name: \_\_\_\_\_

Domicilio/Address: \_\_\_\_\_ Ciudad/City: \_\_\_\_\_

CP/ZIP Code: \_\_\_\_\_ Provincia/State: \_\_\_\_\_ País/Country: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ Web: \_\_\_\_\_

CIF/Company ID: \_\_\_\_\_

### 2 – Datos de Contacto/Contact Info

Nombre/Name: \_\_\_\_\_

Cargo/Position: \_\_\_\_\_

Tel: \_\_\_\_\_ Email: \_\_\_\_\_

### Otros Contactos/Other Contacts

Tipo/Type	Nombre/Name	Cargo/Position	Email	Tel
Secundario/Secondary	_____	_____	_____	_____
Contabilidad/Accounting	_____	_____	_____	_____
Marketing	_____	_____	_____	_____

### 3 – Actividad Comercial/Business Activity

Sector/Industry: \_\_\_\_\_ Especialidad/Specialty: \_\_\_\_\_

Empresa Establecida en EE.UU./Company Based in the US:

Sí/Yes  No

Si no, indique dónde/If not, specify where: \_\_\_\_\_

Nº de empleados/Nº of employees: \_\_\_\_\_

Año de inicio de actividad/Year the activity started: \_\_\_\_\_

¿Tiene su compañía inversiones en España?/Does your company invest in Spain?

Sí/Yes  No

### 4 – Breve descripción de su compañía/Brief description of your company

\_\_\_\_\_  
\_\_\_\_\_



**5 – Seleccionar Categoría – Cuota Anual/Select Membership – Annual Fee**

- |  |   |   |   |  |                                       |
|--|---|---|---|--|---------------------------------------|
| <input type="checkbox"/> Trustee<br>\$15,000 | <input type="checkbox"/> Platino<br>\$5,000 | <input type="checkbox"/> Corporativo<br>\$1,500 | <input type="checkbox"/> General<br>\$500 | <input type="checkbox"/> E-Member<br>\$250 | <input type="checkbox"/> FDA<br>\$250 |
|--|---|---|---|--|---------------------------------------|

**6 – Servicios/Services**

¿Qué servicios son de más interés para usted? Marque las casillas pertinentes/What services are you mainly interested in? Select the preferred boxes:

- FDA** – Alta registro FDA, agente residente, renovación bianual, consultoría  
*FDA registration, resident agent, biannual renewal, consulting services*
- Empleo/RRHH** – Bolsa de empleo, reclutamiento, servicio de visado J1  
*Career Services/HR – Job bank, recruiting, J1 visa service*
- Eventos & Networking** – fomento de conexiones, invitación a grandes citas, eventos de socios y networking  
*Events & Networking – facilitate business connections, invitation to VIP, member and networking events*
- Agendas comerciales** – Citas con clientes o socios potenciales \*Según membresía  
*Trade Agendas – Meetings with clients or potential partners \*Depends on membership level*
- Promoción** – Visibilidad en newsletter, redes sociales & emailing. Organización de eventos promocionales  
*Promotion – Presence and promotion in newsletter, social media & emailing. Promotional events organization*
- Beneficios** – Prioridad a ser referido a clientes potenciales y acceso a beneficios socio-a-socio  
*Benefits – Priority in referral to potential clients and access to member-to-member benefits*
- Otros:** \_\_\_\_\_

¿Tiene interés en ofrecer algún servicio particular al resto de socios? De ser así, ¿cuál?/Would you be interested in offering some specific service to the rest of the partners? Please specify

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**7 – Eventos/Events**

¿Qué temas le gustaría que se trataran en nuestros eventos?/What topics would you would like to see addressed in our events?

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¿Estaría interesado en realizar algún tipo de evento con nosotros? (seminarios, conferencias, etc.)/Would you be interested in organizing an event in/with the Chamber? (seminars, conferences, etc.) \*Actividad incluida en las membresías Corporativos, Platinos y Trustees/Activity included in Corporate, Platinum and Trustees memberships.

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### Forma de pago/Payment methods

- Cheque/Check:** (Solo de bancos de EEUU – Only from US Banks)

A la orden de/To the order of: SPAIN-US CHAMBER OF COMMERCE INC.

Dirección de envío/Send to the following address: 2153 Coral Way, 4<sup>th</sup> Floor | Miami, FL 33145

- Tarjeta de crédito/Credit Card:**

- Visa  
 Master Card  
 AMEX

Número tarjeta/Card Number: \_\_\_\_\_

Nombre del titular/Card Holder: \_\_\_\_\_

Fecha de caducidad/Expiration Date: \_\_\_\_ / \_\_\_\_

CVV: \_\_\_\_\_ CP/ZIP: \_\_\_\_\_

Dirección de facturación/Billing Address: \_\_\_\_\_

Cantidad/Amount: \_\_\_\_\_

- Transferencia Bancaria/Wire Transfer:**

*If you use this payment method, please add \$35 to the amount for processing costs.*

Banco de La Cámara: City National Bank of Florida

Dirección/Address: 2720 Coral Way Miami, FL 33145

Titular/Holder: Spain-US Chamber of Commerce INC.

IBAN: 0019679006

SWIFT: CNBFUS3M

NÚMERO DE CUENTA/ACCOUNT NUMBER: 0019679006

ABA Código Banco/País: 066004367

FECHA/DATE: \_\_\_\_\_ FIRMA/SIGNATURE: \_\_\_\_\_

